

Code: 9E00307c

M. B. A - III Semester Regular Examinations, January 2012

REWARD MANAGEMENT

(For students admitted in 2010-11 only)

Time: 3 hours

Max Marks: 60

Answer any FIVE questions
All questions carry equal marks

- 1 What is reward? What are bases for reward system in an organization?
- 2 Explain latest techniques used as basis for reward fixation.
- 3 What is pay structure? Why should we have structures? What are various types?
- 4 What do you mean by fringe benefits? List out various non-financial benefits.
- 5 What are various allowances available for special groups of employees in organization?
- 6 Explain the special considerations to fix pay to sales personnel.
- 7 Elaborate the structure of wage board and their functioning.
- 8 Explain the TCS approach to reward system and their experiences.
